

Seller Suggested Checklist

Prepare in Advance

- [] Notify the office that you are selling the mobile.
- [] Make sure your unit is clean and presentable both inside and out.
- [] Make sure the siding on your home is clean and all windows are washed.
- [] A fresh coat of paint can be the best investment. Even if you just paint trim, front door and shutters.
- [] Check all the lights to make sure they work; install new light bulbs if needed.

Maximize Curb Appeal

- [] Clutter removed from the carport and around the outside of the unit.
- [] Trim the trees / landscape / plant colorful flowers.
- [] Put away bicycles, equipment, and anything else lying outside.
- [] Sweep the walk areas or carport area of any dirt.

Offer Fact Sheets/Brochures

- [] Gather previous inspection reports to have on hand if request or to offer.
- [] Make a list of all home improvements, new appliances and / or fixtures – PROFILE.

Neaten Up the Home

- [] Remove all clutter including items such as small appliances, gadgets, and memorabilia.
- [] Organize the kitchen cabinets to highlight how much room you have – Kitchens and baths are two of the most important areas in selling a unit.
- [] Hide or temporarily disconnect obtrusive extension cords.
- [] Put away the newspapers and magazines.
- [] Put away the cat litter box and store the pets' toys.
- [] Be sure to place valuable items in a secure place, i.e. cash, jewelry, medications, etc.

Invite the Neighbors

- [] Ensure you let your neighbors know of the date of the open house and to invite any and all.
- [] Invite the neighborhood for a private showing one hour prior to the public open house.

Use Signs to Attract Potential Buyers

- [] If you are not using a RE Agent, you may put up a For Sale by Owner in the window and/or in the yard. Standard size realtor signs are acceptable.
- [] Put up "Open House" signs out front on Tamiami Trail a week before you are having your open house to advertise your unit . . . with directions to the house.
- [] Put up the "Open House" sign in the front lawn.
- [] Place your open house date on all web ads you choose to use.